



Medicare Summit Agenda

Thursday, April 12, 2018

1:00pm-5:00pm 4 Hour LTC Refresher CE Course
5:30pm-7:30pm Welcome Reception

Friday, April 13, 2018

7:30am -8:00am Registration & Breakfast with Sponsors

8:00am. 8:30am General Session . Welcome and Overview
FAHU President . Steve Israel

8:30am. 9:20am Medicare Market Overview and Professional Development -1CE hour
Presenter . Dwane McFerrin

9:20am. 9:35am Break/Networking

9:35am. 10:25am Centers for Medicare & Medicaid Services and Legislation . 1CE hour
Presenters . Janet Trautwein & John Greene

10:25am. 10:45am Break/Networking

10:45am. 11:45am Insurance Carrier Panel Discussion, Moderated by Bob Tretter . 1CE hr.
WellCare, United American, United HealthCare, Aetna

12:00pm. 1:00pm Lunch with Exhibitors

1:00pm-1:50pm Breakout Sessions A: 1 of 2 Options -1CE hour

- Option 1 - Dual Market of Medicare and Medicaid
Presenter . Al Clancy
- Option 2 . Medicare in the Group Market
Presenter . Kathy Burton

1:50pm. 2:00pm Break . Networking

2:00pm. 2:50pm Breakout Session B: 1 of 2 Options . 1CE hour

- Option 1 . %Senior Ethics / Increase Your Awareness+
Presenter . Theresa Cubillas Russell
- Option 2 - Tools available to the Medicare Agent
Presenter . Keith Giles

2:50pm-3:00pm	Break . Networking
3:00pm-3:50pm	General Session . Agent Panel Discussion . 1CE hour Panelists: Darry Schroader, David Raymond, Laura Kimble, Michele Malooley Moderated by: Steve Israel
3:50pm-4:30pm	Medicare and Senior Market Insurance Products - 1CE hour Presenter . Darwin Hale
4:30pm-5:00pm	Five Steps to Building a Professional Practice Presenter . Gary Owen
5:00pm-5:30pm	General Session . Closing remarks - Prize Drawings