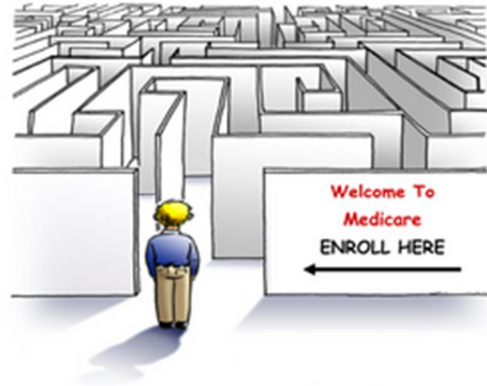


# 2018 Medicare Summit



Rosen Plaza Hotel,  
9700 International Dr.  
Orlando, Florida  
(407) 996-9700

**April 12-13, 2018**



## 2018 Medicare Summit Agenda

### Thursday, April 12, 2018

1:00pm - 5:00pm 4 Hour LTC Refresher CE Course  
5:30pm - 7:30pm Welcome Reception

### Friday, April 13, 2018

7:30am - 8:30am Registration  
8:00am - 8:30am Breakfast with Sponsors  
8:30am - 8:45am General Session -Welcome and Introductions  
8:45am - 9:45am General Session - Medicare Market Overview  
9:45am - 10:30am General Session - CMS Update/Legislative Update  
10:30am - 10:45am Benefits of NAHU/Medicare Agent  
10:45am - 11:15am Break . Networking  
11:15am - 12:15pm Morning Break-Out Sessions

- *Option 1 – Uncover The Facts – Dual Market*
- *Option 2 – Selling Medicare From the Group Market*

12:15pm . 1:15pm Lunch with Sponsors  
1:15pm . 2:15pm Afternoon Break-Out Sessions

- *Option 1 – “Senior Ethics / Increase Your Awareness”*
- *Option 2 - Tools available to the Medicare Agent*

2:15pm- 2:45pm Break . Networking  
2:45pm- 3:45pm General Session . Carrier Panel  
3:45pm- 4:45pm General Session . Broker Panel  
4:45pm- 5:00pm General Session . Closing remarks - Prize Drawings